

Port of Camas-Washougal
Highlights
5 Year Trend Data
1st Qtr 2020 Compared to
1st Qtr 2016 thru 2019

| MARINA | Q1-20 | Q1-19 | Q1-18 | Q1-17 | Q1-16 |
|------------------------------|-------------------|-------------------|------------------|-------------------|------------------|
| Revenues: | | | | | |
| Marina fees | \$ 156,645 | \$ 143,993 | \$ 139,869 | \$ 124,374 | \$ 113,758 |
| Launch ramp tickets | 893 | 606 | 749 | 316 | 1,001 |
| Launch ramp permits | 3,568 | 3,700 | 6,060 | 4,955 | 7,025 |
| Electricity revenue | 6,939 | 5,856 | 6,744 | 6,185 | 5,984 |
| All other revenue | 29,540 | 27,822 | 30,028 | 27,937 | 26,542 |
| Fuel sales | 5,330 | 6,907 | 7,472 | 3,024 | 4,581 |
| Total Revenues: | 202,914 | 188,884 | 190,923 | 166,791 | 158,891 |
| Expenditures: | | | | | |
| Fuel costs (1) | 411 | 570 | 28,657 | 653 | 200 |
| Payroll | 42,570 | 41,670 | 46,809 | 34,122 | 27,255 |
| Insurance | 57 | 0 | 0 | 0 | 5 |
| Maintenance | 3,274 | 4,480 | 954 | 4,838 | 1,978 |
| Utilities | 8,470 | 10,931 | 10,487 | 12,085 | 10,689 |
| Supplies (2) | 10,028 | 3,077 | 4,550 | 1,744 | 3,869 |
| All other operating expense | 3,217 | 2,520 | 7,531 | 11,275 | 15,160 |
| Total Expenditures: | 68,026 | 63,248 | 98,989 | 64,717 | 59,156 |
| Net Operating Income: | \$ 134,889 | \$ 125,636 | \$ 91,934 | \$ 102,074 | \$ 99,735 |

(1) 2018 - Fuel purchase

(2) 2020 - Carry over from Dec 2019 - dockbox purchase

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| REAL ESTATE/IP | Q1-20 | Q1-19 | Q1-18 | Q1-17 | Q1-16 |
|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Revenues: | \$ 630,031 | \$ 596,090 | \$ 555,133 | \$ 513,489 | \$ 482,021 |
| Expenditures: | | | | | |
| Payroll | 101,790 | 44,283 | 70,687 | 44,716 | 30,255 |
| Insurance (1) | 149 | 229 | 0 | 0 | 3,596 |
| Maintenance (Grounds) (2) | 7,345 | 1,466 | 3,585 | 3,526 | 2,715 |
| Maintenance (Levee) (3) | 20,204 | 6,101 | 11,775 | 11,387 | 19,524 |
| Maintenance (Structures) | 8,685 | 6,140 | 1,189 | 3,108 | 4,929 |
| Maintenance (Pumps) | 0 | 225 | 55 | 0 | 0 |
| Maintenance (Equipment) | 2,929 | 1,312 | 1,802 | 3,902 | 1,595 |
| Maintenance (Rail) | 0 | 0 | 170 | 0 | 0 |
| Utilities | 8,096 | 6,658 | 5,328 | 5,302 | 3,824 |
| Outside services | 253 | 355 | 465 | 770 | 90 |
| All other operating expense | 18,846 | 17,901 | 30,120 | 8,164 | 12,058 |
| Total Expenditures: | 168,296 | 84,670 | 125,177 | 80,875 | 78,586 |
| Net Operating Income: | \$ 461,735 | \$ 511,421 | \$ 429,956 | \$ 432,614 | \$ 403,435 |

- (1) 2020 - New Truck added & Surplused Equip removed; 2019 - New Truck added; 2016 - Bldg 16 Added to Ins
(2) 2020 - extra maintenance performed on equipment
(3) 2016 - 11" rain in Dec 2015, caused Jan 2016 bill to be high / 2020 - DNR vegetation clean up

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| PARKS | Q1-20 | Q1-19 | Q1-18 | Q1-17 | Q1-16 |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Revenues: (1) | \$ - | \$ 3,650 | \$ 1,920 | \$ 1,185 | \$ 1,370 |
| Expenditures: | | | | | |
| Payroll | 17,348 | 6,962 | 4,807 | 7,686 | 11,105 |
| Outside services | 0 | 336 | 0 | 7,336 | 250 |
| Marketing | 0 | 0 | 950 | 375 | 3,825 |
| Supplies | 0 | 207 | 254 | 1,218 | 6,316 |
| Janitorial | 755 | 575 | 1,934 | 3,113 | 314 |
| Utilities | 2,439 | 3,957 | 2,119 | 3,817 | 280 |
| Insurance (2) | 0 | 0 | 0 | 1,808 | 0 |
| Maintenance (structures) | 0 | 0 | 120 | 1,249 | 0 |
| Maintenance (grounds) (3) | 5,364 | 780 | 2,721 | 6,234 | 63 |
| Maintenance (equipment) | 1,370 | 114 | 1,042 | 2,855 | 51 |
| Total Expenditures: | 27,276 | 12,931 | 13,947 | 35,691 | 21,644 |
| Net Operating Income (Loss): | \$ (27,276) | \$ (9,281) | \$ (12,027) | \$ (34,506) | \$ (20,274) |

(1) 2020 - Eliminated fees for using parks

(2) 2017 - Waterfront Park & Trail structures added to insurance

(3) 2020 - DNR vegetation clean up

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| GENERAL & ADMIN | Q1-20 | Q1-19 | Q1-18 | Q1-17 | Q1-16 |
|-----------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Revenues: | | | | | |
| Sponsorship Revenues | \$ 14,075 | \$ 7,070 | \$ 1,000 | \$ 750 | \$ 125 |
| Meeting Room Fees | \$ - | - | 1,000 | 240 | 140 |
| Total Revenues: | \$ 14,075 | \$ 7,070 | \$ 2,000 | \$ 990 | \$ 265 |
| Expenditures: | | | | | |
| Permanent employees | 263,302 | \$ 216,377 | \$ 227,272 | \$ 207,437 | \$ 203,966 |
| Benefits & payroll taxes | 137,499 | 108,699 | 102,548 | 99,267 | 92,632 |
| Commissioner compensation | 13,262 | 14,286 | 12,954 | 8,728 | 9,078 |
| Commissioner benefits | 10,492 | 9,977 | 10,011 | 8,134 | 7,620 |
| Utilities | 3,907 | 4,092 | 3,901 | 4,045 | 3,353 |
| Legal Fees | 13,218 | 7,969 | 7,149 | 7,285 | 8,712 |
| Outside Services (1) | 8,531 | 1,210 | 4,879 | 2,780 | 26,300 |
| Marketing & Advertising (2) | 11,705 | 24,263 | 9,416 | 5,562 | 6,465 |
| Concerts in the Park | 2,250 | 2,250 | 3,185 | 1,850 | 700 |
| IT Supplies & Services (3) | 26,383 | 11,470 | 6,848 | 7,104 | 7,343 |
| Memberships and dues | 27,873 | 26,526 | 26,201 | 25,782 | 24,850 |
| All other expenses (4) | 48,507 | 29,117 | 34,275 | 24,135 | 19,502 |
| Total Expenditures: | \$ 566,930 | \$ 456,236 | \$ 448,638 | \$ 402,109 | \$ 410,521 |
| Net G&A Expense | \$ (552,855) | \$ (449,166) | \$ (446,638) | \$ (401,119) | \$ (410,256) |

- (1) 2017 & 2018 - CWEDA didn't bill us for 1st qtr until April / 2020 Communication training
- (2) 2019 - Marketing campaign work with Dstudio 21
- (3) 2019 - New system license renewals / 2020 license renewals & new laptops/desktops computers
- (4) 2020 - election expense